€700 billion

Non-Performing Loans

A market in full swing in Europe

EUROPEAN DEBT INVESTING & MANAGEMENT



EUROPEAN INVESTMENT SUMMIT | MARCH 20-21, 2019 | GRAND HOTEL STOCKHOLM

- High yield investors
- Family Offices
- Pension Funds

- Debt Servicers
- Government
- Private equity groups
- Distressed investors
- Workout lenders
- Direct lending firms
- Restructuring professionals
- Investment bankers
- Advisers

Some of the brand names attending include



























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Introduction

The 8th Edition of the European Investment Summit: Debt Investing & Management 2019 provides attendees with an opportunity to discuss value creation strategies with your peers and to help you create value in the current market. Participants from 29 countries are attending to discuss Distressed debt investments & opportunities in the European landscape.



Production Host & Chairman

Carmelo Caggia
Founder & CEO, Creative Solutions

Former CNBC Italy TV reporter and TV anchor. Works closely with top fund managers and international investors, finance's leading professionals and disruptive blockchain pioneers.



Day 2 Panel Chairman

Fintech & The Future of Financial
Services

Andreas Gustafsson

Senior Vice President & General Counsel Europe, Nasdaq, Sweden



Investing in illiquid assets

Dan Farrell
Chairman & CEO
Privos Capital, Multi-Family Office, USA

Family Offices:



Buy-side: Non-Performing Loans in Italy

Paolo Petrignani

CEO

Quaestio Group, Italy



Luxembourg vehicles to invest in NPL portfolios

Peter-Jan Bossuyt

Founding Partner, Dupont Partners,
Luxembourg



NPL Transactions in Central Eastern Europe Mathew Browndorf CEO Plutos Sama, USA



The Western European Market

Michail Zekyrgias

Managing Director Global Distressed Group
Bank of America Merrill Lynch, UK



Simon Dodds
Of Counsel at Shearman
& Sterling LLP.
Previously co-General
Counsel Deutsche Bank



João Bugalho CEO Whitestar Asset Solutions, Portugal



George Christopoulos Senior Advisor to CEO Piraeus Bank, Greece



Álvaro García de Castro CEO Okuant, Spain



Denise Hamer Special Counsel & Head of Asset Solutions, CEE & SEE Kinstellar, UK



Clarence E. Dixon COO, Global Head of Loan Services CBRE -Europe



Gary Kucher Managing Partner Hellas Investors Capital, USA



Riccardo Serini CEO Prelios Group Italy



Richard Horton Managing Director DDC Capital Czech Republic



Brendan McDermott

SVP - Portfolio Manager Neuberger Berman, UK

NPLs - Buy-side



Distressed Investing

Neil Brodsky Chief Legal Officer VION Investments, USA



Keynote Presentation

Edward I. AltmanInventor of Z/Score
Stern School of Business, New York University



Greek NPLs and Developments

Fotis KourmousisSpecial Secretary for Private Debt Ministry of Economy, Greece



Spain, Opportunities & Developments

Manuel Enrich
Director - Investor Relations
SAREB, Spain

Some confirmed speakers include



Diego Bortot Managing Director Duff & Phelps REAG, Italy



John Houghton Partner Latham & Watkins, UK



Patrick Wigan
Family Office & PE
Co-Investments
Wigan Acquisitions,
Hungary



Beatriz Causapé Ruiz Partner Cuatrecasas, Spain



Anders Engdahl Chief Investment Officer Intrum, Sweden



Francesco Barelli CEO MBCredit Solutions (Mediobanca Group) Italy



Constantinos Vossikas Head of Corporate Special Assets - GM National Bank of Greece



Peter Briggs Managing Director Alvarez & Marsal USA



Per Frederiksen Managing Director Nuveen (a TIAA company), Denmark



Claudio Manetti CEO Fire, Italy



Yuri Emelin CEO & Senior Partner FP Wealth Solutions SA, Switzerland



Chris Winkler CEO Razor Capital, USA



Radoslav Tausinger Managing Director Credit Value Investments, Poland



Tomasz Czechowicz CEO and Founder MCI Group, Poland



Vlad Nastase CEO Concilium, Romania



Dimitris Skaleos Managing Partner Sigma Catalyst Partners, Greece



Rok Šatur Chief Operating Officer Prohit, Slovenia



Antonio Curia Executive Director Wimmer Family Office, UK



Janos Baksa NPL Director Transactions CEE EOS Group, Germany



Martin Machon CEO APS, Czech Republic



Morten Hornnes Director Mavenhead Family Office, Norway



Jens-Peter Schulz CEO Dresdner Real Estate Investment Holding, Germany



Shaun Duncan CEO TCM Group International, South Africa



Josep Julia Global Head -Distressed Asset Investments Group IFC (World Bank) USA



Juan Carlos Smith Founding Partner Eneas Alternative Investments, Spain



Vittorio Calvi di Bergolo Partner LX Partners, UK



Volker Oehls Managing Director Situs, Germany



Dietmar SchulzPartner
DLA Piper, Germany

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Meeting platforms

THE NPL BOARDROOM

Overview

The NPL boardrooms are designed for **investors and managers** to discuss NPLs in specific markets.

The boardroom will be facilitated by a chairman from a major advisory firm.

The capacity of each boardroom is limited, the meeting will host a maximum of 12 attendees.

The length of the boardroom meeting is 60 minutes.





ONE-TO-ONE MEETINGS

Attendees wishing to participate will receive access to the web-based scheduling platform. Participants can review attending firms and their party. Once the invitation is accepted, the meeting is scheduled at a numbered table in the designated area. Help Desk is available for the entire event to assist with meetings.



EXCLUSIVE INVESTOR/MANAGER MEETINGS

These meetings are available only for pre-qualified investors and fund managers to gain solid leads for their fundraising activities and deals.

Luís Quartin Bastos

Family Office Adviser, Switzerland

"DDC events successfully bring together both seasoned international business speakers as well as Family Offices and institutional investors seeking relevant expertise and private deal-flow. I'd attend again and very much encourage others to do so as I felt well looked after from the beginning to the end. Thank you DDC for a very pleasant and productive day in London."

Gary Kucher

Managing Partner, Hellas Investors Capital, USA

"It is an amazing conference, and the networking and business opportunities are just unbelievable. We're meeting all the professionals that we need to know on this market"

INVESTMENT STRATEGIES

Family Offices in Europe

- Investment strategy of family offices in Europe
- Just yields or also business relationship to growth?
- Real Assets, Infrastructure, Mining
- · Alternative Investments: Technology, Public Equity, Lending, etc.
- Illiquid assets

SOUTH EUROPE

Italy | Spain | Portugal | Greece

ITALY

- The buy-side & sell-side perspective
- Opportunities and challenges in key segments Unsecured Assets
- · Focus on Servicing Is there room for more players?
- · What asset type are coming to the market and where?
- · How is the secondary market developing in Italy?

SPAIN

- The buy-side & sell-side perspective
- Opportunities and challenges in key segments
- What new deals can we expect in The latest deals the next 12 months?
- Focus on Servicing

PORTUGAL

- · What are the key obstacles to transactions in Portugal?
- How are CRE & Residential RE prices developing?
- Looking ahead

GREECE

- · Get your horses ready
- · What does Greece need to do to rebound strongly?
- · Servicing landscape
- New developments
- Banking
- · An ocean of opportunities

CENTRAL EASTERN EUROPE

NPL Opportunities & New Developments

- What are the predicted underlying drivers of distressed debt and NPLs in 2019-2020?
- Where will new opportunities develop and why?
- The Servicing Landscape
- · Latest NPL transactions

Investor TALK

European Distressed Investing

- What are the key factors driving investment decisions?
- New Funds: Which markets and asset classes are investors targeting?

FINTECH & THE FUTURE OF **FINANCIAL SERVICES**

- Artificial Intelligence in NPLs
- · How big of an impact will blockchain have on the Real Estate & Debt market in 2020?
- VDR technology and its growing potential for the future
- · How the virtual data room boom is transforming business transactions

FAMILY OFFICE

- Family Office Asset Allocation Strategies and Trends
- Conservatives/Traditional Investments or getting Alternatives?

CLICK HERE TO VIEW THE FULL AGENDA



DIRECT LENDING

- The pounding that banks took in the global financial crisis "turbocharged" the direct lending industry. How are asset managers taking advantage of this?
- What are the key attributes of a reliable due diligence?
- What power will Direct Lending institutions have over banks in the future?
- What will be the best most investable, types of portfolios in the next 10 years?

THE NORDIC MARKET

How to Spot Opportunities?

Nordic economies are open and exports amounts to 35 - 50 % of their GDPs. The high degree of openness provides vast opportunities, but also presents high exposure towards fluctuations in the global economy. The fast changing dynamics of the global economy require Nordic companies to be able to adapt to changes in market conditions and exploit new opportunities as they emerge.

DISTRESSED REAL ESTATE MARKET

- How are Real Estate prices & GDP growth developing across key European markets?
- Legal restrictions Aspects to be considered
- Where to look for new opportunities
- Types of real estate investments: Industrial REITs, Construction Market, Retail & Hospitality

INVESTMENT STRATEGIES FOR PENSION FUNDS

- · Balancing Risk & Reward
- · Strategic allocation to illiquid assets
- Security Selection: Invest in more illiquid assets within an asset class (e.g., small cap equity, corporate bonds with small issue sizes)
- Pension Funds in CEE: Big reforms and significant changes & the associated risk management

RESTRUCTURING & SPECIAL SITUATIONS

- Comparing different strategies.
- Which part of the market should LPs be investing in?
- What options are on the table in Central Eastern Europe?

WESTERN EUROPE

Opportunities & Developments

- Is there too much money chasing too few good deals?
- · Will Ireland's market continue to shrink?
- Benefits of investing in the smaller markets of Western Europe compared to the larger volume markets of Italy, Spain, Greece, etc.

CLICK HERE TO VIEW THE FULL AGENDA















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SPONSORSHIP OPPORTUNITIES

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